The Dental Directory gives an Express Repair!

Handpiece Express, the servicing and repair service from The Dental Directory can ensure the fast turnaround repair of your handpieces and motors. So confident of this, if the work is not completed within 24 hours of your approval of the quotation you will not be charged.

Regularity servicing handpieces, motors, couplings and scalers will prolong the life of your equipment. Inevitably handpieces will always fail at the most inconvenient times causing maximum disruption. Planned maintenance and scheduled servicing will prevent this. Serviceing also enforces reduced running costs, smoother operation and efficiency which leads ultimately to improved treatment standards and comfort for patients.

The Tri Auto ZX has three automatic functions that significantly increase the accuracy and safety of root canal treatment. It offers the following innovative features: Automatic start & stop, whereby the file starts rotating automatically when it is inserted in the canal and stops when it is taken out. Auto torque reverse, which means that when the torque load on the file exceeds the set limit the file automatically stops and then reverses its rotation.

The Tri Auto ZX is highlighted in the QED Catalogue, the definitive guide to Endodontic products for both GDPs and Endodontic Specialists, and featured on www.qedendo.co.uk, the online version.

For further information telephone Quality Endodontic Distributors Ltd on 01733 404999, email sales@qedendo.co.uk, fax 01733 561245 visit www.qedendo.co.uk or contact your local QED Salesperson.

GENTLEmini Compact and Powerful!

The leading manufacturer of high quality, innovative handpieces, offers a flexible range of precision turbines and handpieces to meet all your needs and budgetary requirements.

The KaVo GENTLEmini is compact and powerful with a 17 W output whilst remaining quiet and vibration-free for pleasant and relaxed work.

Everything is optimized on KaVo GENTLEmini for superior visibility, even when access is restricted. Unhindered work is head as well as models to fit Multiflex couplings.

Made from durable stainless steel and featuring small head, the 430 series aids manoeuvrability and overall access, without sacrificing torque.

Star Dental is part of the DentalEZ Group of companies.

Contact Tel: 01442 269501 Fax 01442 217594 http://www.dentalz.co.uk

Quality Endodontic Distributors Ltd

Perfectly Balanced Economy from Bien-Air

Working with the new EOLIA turbine from Bien-Air, you will discover a state-of-the-art turbine offering renowned Swiss quality at a surprisingly affordable price.

Perfectly balanced with smooth lines, the EOLIA turbine is lightweight (38g) and comfortable to hold thanks to its ergonomic design. This powerful turbine offers speeds up to 35,000 rpm and a fast connection to 2, 3 or 4 line hoses due to the B type bayonet coupling. Available in 2/3 hole or 4 hole versions EOLIA features a built in water non-return system to prevent contamination from infected water.

Optimum cooling in guaranteed with EOLIA due to the single water spray that is separate from the air port. With a large push button bur release mechanism, changing your burs is quick and simple.

If you are looking for an economic, fast connecting, lightweight, functional turbine look no further than EOLIA from Bien-Air.

For further information please contact Bien-Air on 01596 711 965 or visit www.bienair.com.

Quality Endodontic Distributors Ltd

VDW Silver Motor Dedicated for endodontics

Battery and mains operated, it features an integrated battery which enables the motor to be operated whilst simultaneously being charged. The VDW Silver is specifically designed for endodontic applications. It incorporates a range of features designed to make the operator’s life easier.

Like the rest of the QED range, the VDW Silver Motor is featured on www.qedendo.co.uk, the online version of their product catalogue.

The website contains all the products contained in the QED catalogue. Products are carefully illustrated to aid selection and are explained with detailed descriptions on each page. So it is now possible to place your order online, whenever you want. The site also includes links to working protocols provided by leading endodontists.

For further information telephone Quality Endodontic Distributors Ltd on 01733 404999, email sales@qedendo.co.uk, fax 01733 561245 visit www.qedendo.co.uk or contact your local QED Salesperson.

Star Dental High Speed Handpieces

Star Dental offers the Solara (shown) and 450 Series for high-speed handpiece needs.

The Solara Series features a revolutionary elliptical shape and scalloped handle which creates a solid, tactile feel. The remarkable strength and corrosion resistance inherent in titanium offers years of heat sterilization without the damaging effects associated with cosmetic plated metal coatings.

The patented turbine with ceramic ball bearings means no oiling and no residual lubricant expelled into the oral cavity whilst ceramics means longer lasting and less friction to reduce heat generated.

The Solara family features small head and larger 4 port

Handpiece Express

At Handpiece Express, we can service and repair all types of handpieces, motors, couplings and sonic scalers from most of the leading manufacturers.

With repairs starting from as little as £19.50, service packages starting from £35, and our “served and dispatched in 24 hours’ guarantee”, we have gained a reputation for value, workmanship and service.

Every repair and service is guaranteed – with each instrument tested to ensure its performance matches or exceeds original manufacturer’s tolerances.

So, for a unique peace-of-mind service or repair, call Handpiece Express today.

*Conditions apply; see repair pack for details.

Repaired out of hours on behalf of The Dental Directory by All He Ltd
The DENTAL TRIBUNE United Kingdom Edition - April 20–26, 2009

Industry News

Quality Endodontic Distributors Ltd

NEW HotShot™ Cordless Backfill Obturation Delivery Device

QED are pleased to announce that they have become the sole UK distributors for the NEW HotShot™ Cordless Backfill Obturation Delivery Device. The NEW HotShot™ enables fast and easy delivery of warm obturation material for the endodontic backfill technique, facilitating rapid obturation of even the most difficult root canals more completely, in less time, and with less patient discomfort.

The HotShot™ is cordless, compact and easy to handle. It features variable temperature settings which allow Practitioners to control the flow characteristics of the material; a rechargeable lithium ion battery which will support hours of use from a single charge; and a choice of needle size 25g and 25g with a 360° swivel for improved access.

For further information telephone Quality Endodontic Distributors Limited on 01755 460999, email sales@qedendo.co.uk, or visit www.qedendo.co.uk or contact your local QED Salesperson.

NSK gives you Advantage!

Dental Services Direct are always on hand

In addition to a vast range of large equipment, Dental Services Direct is delighted to offer their customers a wide selection of handpieces at extremely competitive prices. From the National Statistics Office’s Family Spending Survey 2007, figures calculated on average yearly spend, showed:

- W1 & W2
- H & T

This choice, combined with an exceptional level of product knowledge and service, make Dental Services Direct the first choice for handpieces.

Dealing with Dental Services Direct means customers are able to take advantage of the team’s product knowledge, something not always available when buying over the phone from a tele-sales operator. Another huge benefit of buying from Dental Services Direct is access to fully trained engineers who are able to set the correct pressure, maximising the use and prolonging the life of a new handpiece.

For further information on handpieces or any other exciting new products simply contact Dental Services Direct on 08452 600520.

NSK have been providing dental professionals with innovation and value for many years, and now they have added another important component to their high quality provision; NSK Advantage!

NSK Advantage is a fantastic lifestyle benefit scheme exclusively developed to give NSK customer’s savings of up to 40% on leading high street brands. With products and services from 295 retailers, NSK Advantage gives customers the opportunity to save more than £800 per year on everyday purchases.

Joining NSK Advantage couldn’t be easier. Simply purchase any NSK products, to a minimum value of £245.22 VAT, from your preferred dental dealer and you will automatically be entitled to 3 months access to NSK Advantage.

Dentomycin: the first choice adjunctive treatment for chronic adult periodontitis

Dentomycin is an effective adjunctive treatment which complements Scaling and Root Planing when first treating chronic adult periodontitis.

Dentomycin simply combats the broad range of bacteria associated with periodontal disease reaching areas that maybe unattainable with instruments alone, while reducing inflammation improving patient comfort.

Dentomycin includes the active ingredient Minocycline, and when applied 3 or 4 times, with 14 days between each application, is proven to reduce key pathogens1. The pre-filled applicator allows direct application to the pocket base, and the combination of Dentomycin with scaling and root planing reduces pocket depths by up to 42% over a 12-week period2.

Cost effective and easy to use, Dentomycin also offers improved patient satisfaction.

For more information please call John Jesshop of Blackwell Supplies on 020 7224 1457 or fax 020 72724 1009.

NSK Advantage is provided by People Value Limited.

Visit www.peoplevalue.co.uk/nsk-advantage or phone 0870 808 0085 for more details or to register your interest.

Full terms and conditions are available at www.peoplevalue.co.uk/nsk-advantage. From the National Statistics Office’s Family Spending Survey 2007, figures calculated on average yearly spend.

Posts Made Easy

The R&S screw posts from Dental SKy are available in either titanium or gold plated finishes – the choice is yours.

R&S Gold Plated Posts are made from a copper and zinc alloy covered in a protective layer of gold to ensure a corrosion-free post, plus the copper underlay guarantees complete adhesion of the gold layer. With a square head for easy installation and unscrewing the R&S Gold Plated Posts are simple to place and stay put.

The corrosion-free R&S Titanium Screw Posts are compatible with all tissues. These threaded radial posts have retention grooves on the head of the post to ensure absolute retention.

R&S Gold and Titanium Posts are both supplied in kits of 240 with 12 Post refill packs to ensure that you never run out of vital supplies.

Dentists seeking to provide outstanding implant treatment should reserve their place today, as this is set to be another popular seminar from a leading expert with an international reputation.

For more information please call 01276 469 608 or email info@implantsuccess.com, www.implantsuccess.com

Zoom in on increased profits!

Discus Dental can help you significantly build your practice profits through the Zoom™ whitening system. Zoom is the best selling in-surgery whitening system in the world with over 55,000 systems distributed globally.

Discus can help you build your profits in 4 key ways:

1. Provide the best whitening system available today
2. Train your team. If your team are incentivised and educated, they can become a powerful sales team. Discus Dental can provide this training.
3. Merchandise your practice. Discus offers some of the best in-surgery marketing materials available to stimulate interest and enthusiasm.
4. Consult on marketing your practice. Discus training and product specialists are able to help create your whitening campaign.

For further information ask your local Minerva Represen- tative or telephone 020 4120800.

Solution providers you can trust

Succeeding in the current climate can require a multitude of skills as well as a wealth of knowledge. Dodge the pitfalls and grasp the opportunities with support from the Association of Specialist Providers to Dentists (ASPD).

The ASPD offers easy access to a range of experienced strategies for patients, present- ing cases effectively, developing superb customer service and more.

Dr Levin is a well known lecturer and columnist, with over 50 books to his name. The Levin Group offers an invaluable practice management con- sulting service to dentists, in- cluding financial planning, wealth management, recruitment and transition services. Dentists seeking to provide outstanding implant treatment should reserve their place today.

www.qedendo.co.uk

http://www.kavo.com

http://www.implantsuccess.com
Giving The Dental Profession An Advantage

Products sold in practices are often demonstrated to patients to ensure they’re being used correctly. In recognition and appreciation of the time and effort this entails, P&G will include a free educational DVD and a range of replacement heads with every Professional Care and Triumph power product sold. This extra value pack will only be sold to dental professionals and will help ensure your patients use the right type of brush, the right way.

The introduction of these professional-only packs has been timed to coincide with the introduction of some product upgrades in the range. At the top is still Triumph SmartGuide which has been re-branded ‘Triumph 5000 SmartGuide’.

This remains the Company’s flagship product containing a microchip in the handle which provides the user with feedback via a wireless display to encourage compliance. Nextis ‘Profes- sion Care 5000’ (formally known as Professional Care 8900’).

For more information please contact your Oral-B representative or call 0870-2421850.

Plastic Practice Plan cycle, climb, run and renovate.

In November 2008, a team of nine Practice Plan volunteers packed their overalls and scrubbing brushes and travelled to Tanzania in Africa, for a trip that will remain imprinted in their minds for a lifetime.

The dental plan provider, who design bespoke dental plans and provide marketing and business support to over 1000 practices across the UK, were about to embark on a life-changing care centre renovation project, although their first goal was to complete the final leg of the now infamous, UK National Relay.

In order to raise funds for the trip to Tanzania, the ‘National Relay’ was devised, involving a baton being passed from one dental practice to another with plenty of amusing fundraising activities along the way.

On Saturday 28th March, a number of staff were due to take part in a sponsored sky-dive but, unfortunately due to bad weather, the leap of faith was cancelled. It has now been rescheduled for Saturday 50th May, so if you want to follow how it goes and how much we raise for our individual charities.

For more information, please visit www.practiceplan.co.uk or www.bridge2aids.org.

ChairSafe- the new innovative disinfectant foam cleaner from Kemdent

ChairSafe is the new disinfectant foam cleaner from the Kemdent range of cross infec- tion control products. It is available in 500ml bottles and 1L refill containers. ChairSafe foam is specially formulated to clean sensitive surfaces and equipment, including the leather and synthetic facings of dental chairs. As soon as you try it you will recognise the real benefit of this product. The foam is non-drip. It remains exactly where you apply it, making it ideal for the angles and contours of a dental chair.

ChairSafe is an aerosol and alcohol free foam that is suitable, not only for alcohol sensi- tive materials such as leather, acrylic glass and vinyl but also hard surfaces, inventory and medical products. It is effective against HBV/HIV/HCV/BVDV/ vacinia, bactericidal and fungicidal microorganisms within one minute of application.

For further information on special offers or to place or- ders call Jackie or Helen on 01789 776256 or visit our web- site www.kemdenta.co.uk.

Look After Your Hogies With NEW Bosklin

Rapid, effective and thorough disinfection requires quality products that work every time. The innovative new alcohol-free Bosklin infection control products have been designed specifically to achieve a high standard of cleanliness without causing the damage asso- ciated with many alcohol-based products.

The first choice for use with the stylish and cost-effective Hogies EyeGuards, Bosklin infection control offers two types of convenient protection:

• Bosklin Wet Wipes have a 60- second bactericidal effect, and also combat Adenovirus and enveloped viruses including Hepatitis B, Hepatitis C and HIV.

• Bosklin Foam takes effect against bacteria and fungi within just 10 minutes, and Hepatitis B and HIV within 5 minutes*. Supplied in a unique, biodegradable 50ml dispenser, application is easy: you just spray and clean.

Exclusive to Blackwell Sup- plies, the Bosklin range pro- vides fast, reliable and non- damaging disinfection for your Hogies EyeGuards.

For more information please call John Jesshop of Blackwell Supplies on 020 7224 1694 or fax 020 7224 1457 or call John Jesshop of Blackwell Supplies on 020 7224 1694 or fax 020 7224 1457 or call 0800 1524 757 and ask for a FREE Practice Manager’s Guide, or visit www.dentalair.co.uk.

Taking It To The Next Level

Why not try something dif- ferent this year? Transform your practice

Tavom has been delivering high quality dental practice fur- niture and cabinetry since 1975. With the latest technological and design research Tavom guarantees an extensive range of innovative and functional furniture that is sure to impress.

Fundamental values and...
over 50 years of experience sets Tavom apart from its competitors. The definitive number of bespoke furnishing options and groundbreaking product design transforms your practice, maximising its full potential. Patients and staff benefit from a comfortable and aesthetically pleasing environment.

The dedicated team are on hand to provide consistent advice and understand the need to create a durable and attractive solution to practice design. Tavom eliminates the stress and hassle associated with refurbishments leaving professionals to concentrate on what they do best - quality dental care.

Enjoy the benefits of smooth data and equipment management, custom made for your practice with Tavom. For further information call Tavom UK on 0870 752 1121.

DPCS: Taking Practices To The Next Level

Success is still attainable, despite what the media might have us believe. With the right advice and guidance, you can raise your practice to the next level of excellence and firmly establish yourself as a major force in quality dentistry.

Dental Practice Consultancy Service (DPCS) was set up in order to help dentists with their financial and business-related planning. With the support of the expert DPCS team, well versed in the demands of modern dentistry, you can combine your clinical skills with DPCS specialist knowledge.

As well as the above, DPCS will help you when it comes to selling or purchasing a practice. In fact, whatever professional decision you are making, DPCS can help you make it with confidence. With a friendly and personal approach, DPCS is the first port of call for dedicated dentists seeking to raise their game.

For more information call 0161 652 5504 or visit the Dental Practice Consultancy Service Website at www.dentalconsultancy.co.uk.

Prestige

The smart new Tristray by Trident is a rigid and accurate posterior impression tray, producing consistently successful impressions. It removes that dreadful moment of doubt when you fit a new crown and saves time and money spent on adjustments and extra appointments. Tristray’s sturdy metal frame, with unique side tabs controls the tongue and avoids the major cause of post-impression ‘bounce-back’. The tray comes in left and right styles, with the tabs pre-shaped to deflect the tongue. The tray’s thinness and strength in the retro-molar area allows the patient to close easily and comfortably in centric occlusion (maximum intercuspation position). The impression material locks into the side tabs, avoiding the need for adhesive. The tabs can be bent to fit all mouths, including those of patients with a shallow palate, reverse buccal plate or mandibular tori. Tristray eliminates the frustration and embarrassment caused by poorly fitting crowns due to distorted impressions.

For more information, phone Prestige Dental on 01274 721567. Or email Steve@prestige-dental.co.uk.

Increasing Recall Efficiency

Long and frustrating conversations with patients, asking for clarification of contact details and previous dental history are now a thing of the past thanks to Software of Excellence’s new Computer Telephony Integration (CTI).

Software of Excellence’s new CTI module is an additional module to practice management system EXACT™ Version 10, and offers you the opportunity to dramatically improve practice efficiency by automatically recognising the identification of every incoming telephone call. CTI reduces the amount of unnecessary time spent on the telephone, saving on average 50 seconds per call.

Patients no longer have to explain who they are – your receptionist staff will know who is calling as soon as the call comes through. By giving more control to your receptionist, Software of Excellence’s new time-saving technology ensures your patients feel valued every time they call your practice.

Find out how Software of Excellence EXACT™ Version 10 and CTI can help develop your practice by phone 0845 545 5767 today.

Don’t Get Left Behind!

Make sure your finger is on the pulse by becoming a member of the British Academy of Cosmetic Dentistry (BACD).

There are numerous benefits and opportunities for members of the UK’s largest growing Cosmetic Dental Organisation.

For more information, phone Prestige Dental on 01274 721567. Or email Steve@prestige-dental.co.uk.

The Importance of Tax Investigation Cost Protection

Professional Fee Protection understands that Tax Investigation is a very arduous process, with bills often running to several thousands of pounds. Authorised and regulated by the Financial Services Authority, Professional Fee Protection Limited can offer insurance that pays up to £75,000 towards the fees of an accountant or specialist in the event of an investigation, providing you with peace of mind.

Be At The Forefront Of Periodontal Care

By bringing the latest technology into your surgery you can set your practice apart as a source of gold standard patient care.

Periowave™ is a state of the art treatment for periodontal disease. It’s Photo Dynamic Infection process involves the application of a photosensitiser that preferentially binds with target bacteria before a non-thermal laser is applied at the compound specific wavelength. Target bacteria at the treatment site is destroyed by reactive oxygen species, and virulence factors are inactivated.

In combination with scaling and root planing, Periowave™ has been shown to increase clinical attachment level and reduce probing depth at 12 weeks, with bleeding reduced at 6 weeks.

Periowave™ has no known resistance or antibiotic side effects. It does not damage host tissues, and with no patient compliance issues and short treatment time per periodontal site, the protection of patient wellbeing during treatment is ensured.

For more information on Periowave™ call Oraldent on 01480 862108, email info@oraldent.co.uk or visit the website at www.oraldent.co.uk/periowave.html.

The Professional Solution!

Waterpik® Dental Water Jet offers all patients outstanding oral care.

Waterpik® Dental Water Jets are now available in Boots stores or speak to your dental wholesaler for your professional courtesy discount.

The Importance of Tax Investigation Cost Protection

Professional Fee Protection understands that Tax Investigation is a very arduous process, with bills often running to several thousands of pounds. Authorised and regulated by the Financial Services Authority, Professional Fee Protection Limited can offer insurance that pays up to £75,000 towards the fees of an accountant or specialist in the event of an investigation, providing you with peace of mind.

Joining forces with the all-inclusive, non-profit organisation ensures you and your team are highly trained and motivated. Becoming a member will provide excellent network opportunities with a community of innovative professional. Members gain access to the best international speakers without needing to travel.

The most insightful minds in contemporary cosmetic dentistry teach the BACD Continuing Education programme, focusing on the very latest issues and subjects allowing you to develop your cosmetic knowledge and skills.

The BACD is dedicated to promoting clinical excellence through education, certification and professional development. Being a member demonstrates your commitment to providing quality dental care to your patients.

To find out how you can benefit, and to become a member today, call Suzy Rowlands at the BACD on 020 7162 4106, fax 020 7182 7125 or email: info@bacd.com or visit www.bacd.com.
UCL Certificate in Endodontics

The UCL Eastman Certificate in Endodontics is a 24 day course commencing in October 2009 and running over 12 months. Participants will have the choice whether to attend fortnightly or for 6 four day modules spread over the year.

Delivered partly through seminars and lectures, practical sessions will take place in state-of-the-art endodontic skills laboratory using microscopes and the latest instruments.

Some of the topics to be covered will include:
- Pulpal and periapical pathology
- Endodontic diagnosis
- Success and failure

Vizilite Plus™ Screening Test for Oral cancer

Vizilite Plus™ is a simple technology to assist in the early detection of oral abnormalities including premalignant lesions and oral cancer.

Cariescan

The unique CarieScan PRO™ offers dentists the earliest possible detection of caries, reducing fillings and the use of X-rays. The first dental diagnostic tool to use AC Impedance Spectroscopy Technology (ACIST), CarieScan PRO™ has been engineered to quantify dental caries in teeth early enough to enable effective preventive treatment.

The proven technological advantages of CarieScan PRO™ over traditional methods including X-ray, laser fluorescence and clinical visual are impressive. CarieScan PRO™ is 92.5% accurate at detecting both sound and carious teeth – minimising false positive or false negative results.

This award-winning technology will be appreciated by both dentists and patients for its outstanding features including:
- No pain, no sensation and no ionising radiation
- Low cost
- Diagnostic precision (most accurate data available from a handheld device)
- Single patient disposable (meets BDA cross-infection guidelines)
- Detectors and monitors decay over time (repeat measurements of treated area to accurately measure decay advance or regression)

For more information on the outstanding benefits CarieScan PRO™ can offer you, call the dedicated team on 0845 4759875 or visit www.cariescan.com

BioHorizons announces new Occlusion for Implants course

On 26th June, BioHorizons will be running a course on Occlusion for Implants with Dr Christopher Turner at the Cotswold Postgraduate Dental Teaching Centre in Cirencester.

This course will be invaluable learning and experience for both dentists looking to get involved in implant dentistry and experienced implant users, focusing on the importance of creating a balanced occlusion for implant patients and how to avoid implant failures from occlusal causes.

CrystalAir ablation avoids unnecessary treatment.

The CrystalAir ablation unit is used for checking out suspicious stains in conjunction with the Diagnodent laser caries detector. A recent study by Dr Robin Horton and others has demonstrated a large reduction in false positives when compared to the normal method of diagnosis. This has helped in reducing the risk of carrying out unnecessary treatment.

CrystalAir is also used for actual cutting into enamel and dentine for tooth preparations. Patients are particularly impressed by the lack of the high-speed whine of the conventional drill and the fact that many procedures can be carried out at check up as there is frequently no requirement for anaesthesia. This means an increase in productivity as a check up is turned into a check up and filling in not much more time.

Another study in the USA found that 100% of patients preferred air abrasion to the rotary instrument, which is why CrystalAir is such a practice builder.

For more information contact the dedicated team on 0845 4759875 or visit www.cariescan.com

The daily grind is recession proof!

Bruxism is on the rise during the recession, medical experts reported recently. Bruxism is a multifactorial issue and many of us are unaware of the causes and the impact it can have on the dentistry practised on our patients.

S4S (UK) Limited are sponsoring a series of Occlusion & Occlusal Splint Seminars, presented by Dr Helen Harrison BDS, MFDS. She has so far presented to over 400 GDPs on this subject.

Our dentist clients have reported that treatments with splints has increased well over 50% in the last year and that for many splint therapy has become a real practice builder, particularly in the current economic climate.

To help you learn more about this area of dentistry, S4S would like to offer readers £50 discount off the course ‘Introduction to Occlusal Splints in General Practice’ presented by Dr Helen Harrison.

To reserve a place call S4S (UK) Ltd on 0114 2580 176 or visit www.studentdent.com