Quality Endodontic Distributors Ltd

Morita Tri Auto ZX
The only endodontic handpiece with built in apex locator

Quality Endodontic Distributors Ltd are the UK distributors of the Morita endodontic range including the Tri Auto ZX, the only endodontic handpiece with built in apex locator.

The Tri Auto ZX has three automatic functions that significantly increase the accuracy and safety of root canal treatment. It offers the following innovative features: Automatic start & stop, whereby the file starts rotating automatically when it is inserted in the canal and stops when it is taken out. Auto torque reverse, which means that when the torque load on the file exceeds the set limit the file automatically stops and then reverses its rotation.

For further information telephone Quality Endodontic Distributors Ltd on 01755 404999, email sales@qedendo.co.uk, or contact your local QED Salesperson.

The Dental Directory gives an Express Repair!

Handpiece Express, the servicing and repair service from The Dental Directory can ensure the fast turnaround repair of your handpieces and motors. So confident of this, if the work is not completed within 24 hours of your approval of the quotation you will not be charged*

Regularly servicing handpieces, motors, couplings and scalers will prolong the life of your equipment. Inevitably handpieces will always fail at the most inconvenient times causing maximum disruption. Planned maintenance and scheduled servicing will prevent this. Service also ensures reduced running costs, smoother operation and efficiency which leads ultimately to improved treatment standards and comfort for patients.

With servicing and repairs starting from as little as £19.50 it makes sense to ensure the tools of your trade are kept in good working order.

*Full details available on request. Terms and conditions apply.

If you need your handpiece repaired in a hurry call 01253 600090 for further information or your freepost repair pack.

Perfectly Balanced Economy from Biene-Air

Working with the new EO-LIA turbine from Bien-Air, you will discover a state-of-the-art turbine offering renowned Swiss quality at a surprisingly affordable price.

Perfectly balanced with smooth lines, the EO-LIA turbine is lightweight (38g) and comfortable to hold thanks to its ergonomic design. This powerful turbine offers speeds up to 15,000 rpm and a fast connection to 2, 3 or 4 line hoses due to the B type bayonet coupling. Available in 2/3 hole or 4 hole versions EO-LIA features a built in water non-return system to prevent contamination from infected water.

Optimum cooling in guaranteed with EO-LIA due to the single water spray that is separate from the air port. With a large push button bur release mechanism, changing your burs is quick and simple.

If you are looking for an economic, fast connecting, lightweight, functional turbine look no further than EO-LIA from Bien-Air.

For further information please contact Bien-Air on 01596 711 955 or visit www.bienaired.co.uk

Quality Endodontic Distributors Ltd
VDW Silver Motor
Dedicated for endodontics

Battery and mains operated, it features an integrated battery which enables the motor to be operated whilst simultaneously being recharged. The VDW Silver is specifically designed for endodontic applications. It incorporates a range of features designed to make the operator’s life easier.

Like the rest of the QED range, the VDW Silver Motor is featured on www.qedendo.co.uk, the online version of their product catalogue.

The website contains all the products contained in the QED catalogue. Products are carefully illustrated to aid selection and are explained with detailed descriptions on each page. So it is now possible to place your order online, whenever you want. The site also includes links to working protocols provided by leading endodontists.

For further information telephone Quality Endodontic Distributors Ltd on 01755 404999, email sales@qedendo.co.uk, or fax 01755 561245 visit www.qedendo.co.uk or contact your local QED Salesperson.

Star Dental High Speed Handpieces

Star Dental offers the Solara (shown) and 450 Series for high-speed handpiece needs.

The Solara Series features a revolutionary elliptical shape and scalloped handle which creates a solid, tactile feel. The remarkable strength and corrosion resistance inherent in titanium offers years of heat sterilization without the damaging effects associated with cosmetic plated metal coatings.

The patented turbine with ceramic ball bearings means no oiling and no residual lubricant expelled into the oral cavity whilst ceramics means longer lasting and less friction to reduce heat generated.

The Solara family features small head and larger 4 port head as well as models to fit Multiflex couplings.

Made from durable stainless steel and featuring small head, the 450 series aids manoeuvrability and overall access, without sacrificing torque.

Star Dental is part of the DentalEZ Group of companies.

Contact Tel: 01442 269501 Fax 01442 217594 http://www.dentalEZ.co.uk

GENTLEmini Compact and Powerful!

The leading manufacturer of high quality, innovative handpieces, offers a flexible range of precision turbines and handpieces to meet all your needs and budgetary requirements.

The KaVo GENTLEmini is compact and powerful with a 17 W output whilst remaining quiet and vibration-free for pleasant and relaxed work.

Everything is optimized on KaVo GENTLEmini for superior visibility, even when access is restricted. Unhindered work is

Every repair and service is guaranteed – with each instrument tested to ensure its performance matches or exceeds original manufacturer’s tolerances.

For the very best service, call today for your Free repair pack on: 01253 600090

Handpiece Express

25

At Handpiece Express, we can service and repair all types of handpieces, motors, couplings and sonic scalers from most of the leading manufacturers.

With repairs starting from as little as £19.50, service packages starting from £35, and our “serviced and dispatched in 24 hours’ guarantee”, we have gained a reputation for value, workmanship and service.

* Conditions apply, see repair pack for details. Repairs carried out on behalf of The Dental Directory by Tyhe Ltd

Every repair and service is guaranteed – with each instrument tested to ensure its performance matches or exceeds original manufacturer’s tolerances.

So, for a unique peace-of-mind service or repair, call Handpiece Express today.
achieved with its smaller head height and patented 100° head angle. A highly effective, pow-
erful performance with maxi-
mum security that you can rely on (KaVo checking), the KaVo GENTLEmini has a strong 29 N grip and will give you a long service life due to the proven technology of the KaVo original ceramic ball bearings.

The ideal addition to your in-
strument set, KaVo GENTLE-
mini offers quality that pays and
like all KaVo handpieces, KaVo
GENTLEmini has been engi-
neered for reliability, longevity,
fatigue-free work and outstand-
ing results.

For further information, please
contact KaVo on 0144 755 000,
email: sales@kaovo.com or visit
www.kaovo.com

Quality Endodontic Distributors Ltd NEW HotShot™ Cordless Back-
fill Obturation Delivery Device QED are pleased to an-
ounce that they have become
the sole UK distributors for the NEW HotShot™ Cordless Back-
fill Obturation Delivery Device. The NEW HotShot™ enables fast and easy delivery of warm obturation material for the en-
donotic backfill technique, fa-
cilitating rapid obturation of
even the most difficult root canals more completely, in less
time, and with less patient dis-
comfort.

The HotShot™ is cordless, compact and easy to handle. It features variable temperature settings which allow Practitioners to control the flow charac-
teristics of the material; a rechargeable lithium ion bat-
tery which will support hours of use from a single charge; and a
choice of needle sizes 25g and
25g with a 360° swivel for im-
proved access.

For further information tele-
phone Quality Endodontic Distributors Ltd on 01755
442099, email:sales@qedendo.co.uk, fax 01755 561245 visit
www.qedendo.co.uk or con-
tact your local QED Salesper-
son.

Dental Services Direct are always on hand

In addition to a vast range of large equipment, Dental Ser-
vices Direct is pleased to offer their customers a wide selection of handpieces at extremely com-
petitively priced from manufacturers available from most major manu-
facters including: Bien Air, Star Dental, KaVo and NSK, as well as W & H. This choice, com-
pared with an exceptional level of product knowledge and serv-
ices, make Dental Services Di-
rect the first choice for hand-
pieces.

Dealing with Dental Ser-
vices Direct means customers are able to take advantage of the team’s product knowledge, something not always available when buying over the phone from a tele-sales operator. An-
other huge benefit of buying from Dental Services Direct is access to fully trained engi-
neers who are able to set the correct pressure, maximising the use and prolonging the life
of a new handpiece.

For further information on handpieces or any other exciting products simply contact Dental Services Direct on 08452 600520.

NSK gives you Advantage!

NSK have been providing dental professionals with innov-
ation and value for many years, and now they have added another important component to their high quality provision; NSK Advantage!

NSK Advantage is a fantastic lifestyle benefit scheme exclu-
sively developed to give NSK customer’s savings of up to 40% on leading high street brands. With products and services from 295 retailers, NSK Advan-
tage gives customers the oppor-
tunity to secure more than £800 per year on everyday pur-
chases.

Joining NSK Advantage couldn’t be easier. Simply pur-
chase any NSK products, to a minimum value of £245.22 + VAT, from your preferred dental dealer and you will automati-

cally be entitled to 5 months ac-
cess to NSK Advantage.

Take a ‘sneak peek’, see FAQs and calculate your average yearly savings! www.people-
value.co.uk/nsk-advantage

NSK Advantage is provided by People Value Limited. Visit www.peoplevalue.co.uk/nsk-advantage or phone 0870 808 0083 for more details or to register your interest.

Full terms and conditions are available at www.peoplevalue.
.co.uk/nsk-advantage From the National Statistics Office’s Family Spending Survey 2007. Figures calculated on average yearly spend.

Dentomycin: the first choice adjunctive treatment for chronic adult periodontitis

Dentomycin is an effective adjunctive treatment which complements Scaling and Root Planing when first treating chronic adult periodontitis.

Dentomycin simply combats the broad range of bacteria as-
Sociated with periodontal dis-
ect zone areas that maybe
untainable with instruments alone, while reducing inflam-
ization improving patient com-
fort.

Dentomycin includes the ac-
tive ingredient Minocycline, and when applied 3 or 4 times, with 14 days between each ap-
plication, is proven to reduce key pathogens6. The pre-filled applicator allows direct appli-
cation to the pocket base, and
the combination of Dentomycin with scaling and root planing reduces pocket depths by up to
42% over a 12-week period2.

Cost effective and easy to use, Dentomycin also offers im-
poved patient satisfaction.

1 Seymour BA, Heasman PA: Tetracy-
2 Van Steenberghe D et al (1993), J Peri-
ofontal 8, 457-444.
3 For more information please call John Jesshop of Blackwell Supplies on 020 7224 1457 or fax 020 7224 1694

Industry News

Posts Made Easy

The R&S screw posts from Dental Sky are available in ei-
ther titanium or gold plated fin-
ishes – the choice is yours.

R&S Gold Plated Posts are made from a copper and zinc al-
loy covered in a protective layer of gold to ensure a friction-
free post, plus the copper un-
derlay guarantees complete ad-
herence of the gold layer. With a square head for easy installa-

tion and unscrewing the R&S Gold Plated Posts are simple to place and stay put.

The corrosion-free R&S Ti-

tanium Screw Posts are compat-
ible with all tissues. These
threaded circular posts have retention grooves on the head of
the post to ensure absolute re-
tention.

R&S Gold and Titanium Posts are both supplied in kits of:

- 240 with 12 Post refill packs to
- ensure that you never run out of vital supplies.

R&S Gold and Titanium Posts are available exclusively through Dental Sky – call 0800 294 4701 to place your order today!

Perio-Implant Europe Sponsor

Master the Business of Dentistry with Dr Roger P Levin

Perio-Implant Europe Ltd is proud to present Managing Growing Cosmetics & Implants In The General Practice by world-renowned specialist Dr Roger P Levin (Friday 26th June, London).

Recommended for dentists and their teams, the seminar will explore how to successfully embrace the opportunities of-

f erred by Implantology. Dr Levin will explain how to realise prac-
tice potential by scheduling

strategies for patients, present-
ing cases effectively, develop-
ing superb customer service and

more.

Dr Levin is a well-known lecturer and columnist, with over 50 books to his name. The Levin Group offers an inva-

uable practice management con-
sulting service to dentists, in-
cluding financial planning, wealth management, recruit-
ment and transition services. Dentists seeking to provide out-
standing implant treatment should reserve their place to-
day, as this is set to be another popular seminar from a leading expert with an international reputation.

For more information please call 01276 469 600 or email info@implantsuccess.com, www.implantsuccess.com

Zoom in on in-
creased profits!

Discus Dental can help you significantly build your practice profits through the Zoom™ whitening system. Zoom is the best selling in-surgery whitening
system in the world with over 55,000 systems distributed globally.

Discus can help you build your profits in 4 key ways:

1. Provide the best whitening system available today.
2. Train your team. If your team are incentivised and edu-
cated, they can become a pow-

erful sales team. Discus Den-
tal can provide this training.
3. Market your practice. Discus offers some of the best in-surgery marketing materi-
als available to stimulate in-
terest and sales.
4. Consult on marketing your practice. Discuss training and product specialists are able to help create your whitening campaign.

For further information ask your local Minerva Represen-
tative or telephone 020 20 412880.

Solution providers you can trust

Succeeding in the current climate can require a multitude of skills and a wealth of knowl-
edge. Dodge the pitfalls and grasp the opportunities with support from the Association of Specialist Providers to Dentists (ASPD).

The ASPD offers easy access to a range of experienced
ChairSafe – the new innovative disinfectant foam cleaner from Kemdent

ChairSafe is the new disinfectant foam cleaner from the Kemdent range of cross infection control products. It is available in 300ml bottles and 2L refill containers. ChairSafe foam is specially formulated to clean sensitive surfaces and equipment, including the leather and synthetic facings of dental chairs. As soon as you try it you will recognise the real benefit of this product. The foam is non-drip. It remains exactly where you apply it, making it ideal for the angles and contours of a dental chair.

ChairSafe is an aerosol and alcohol free foam that is suitable, not only for alcohol sensitive materials such as leather, acrylic glass and vinyl but also hard surfaces, inventory and medical products. It is effective against HBV/HIV/HCV/BVDV/ vaccinia, bacterioidal and fungicidal microorganisms within one minute of application.

For further information on special offers or to place orders call Jackie or Helen on 01785 770256 or visit our website www.kemdent.co.uk.

Practice Plan cycle, climb, run and renovate.

In November 2008, a team of nine Practice Plan volunteers packed their overalls and packed their overalls and have a 60- minute renovation of the last generation oil-based compressor, that they need to be aware of the potential hazards involved. Without regular maintenance, this equipment can start to produce lethal bacteria that can then be passed on to patients via air-powered instruments.

With a great reputation for putting customers first, Dental Air will visit any UK mainland practice and carry out a full examination of compressors. With comprehensive knowledge of all new and existing industry requirements, Dental Air provides non-obligation advice and supplies cutting edge oil free piston and scroll compressors, to help you meet your responsibilities.

Dental Air –Making Staff And Patient Wellbeing A Priority

Enjoy the benefits of a compressed air system that will never let you down with Dental Air. By entering into a new relationship with this leading company you can make sure that your compressed air is clean, dry and free of infective material – protecting the wellbeing of your patients. If your practice still uses a last generation oil based compressor, then you need to be aware of the potential hazards involved. Without regular maintenance, this equipment can start to produce lethal bacteria that can then be passed on to patients via air powered instruments.

In order to raise funds for the trip to Tanzania, the ‘National Relay’ was devised, involving a hamlet being passed from one dental practice to another with plenty of amusing fundraising activities along the way.

On Saturday 28th March, a number of staff were due to take part in a sponsored sky dive but, unfortunately due to bad weather, the leap of faith was cancelled. It has now been rescheduled for Saturday 5th May, so we are looking forward to seeing how it goes and how much we raise for our individual charities.

For more information please visit www.practiceplan.co.uk or www.bridge2aids.org

Tavom has been delivering high quality dental practice furniture and cabinetry since 1975. With the latest technological and design research Tavom guarantees an extensive range of innovative and functional furniture that is sure to impress.

Fundamental values and...
The smart new Tristray by Trident is a rigid and accurate posterior impression tray, producing consistently successful impressions. It removes that dreadful moment of doubt when you fit a new crown and save time and money spent on adjustments and extra appointments. Tristray’s sturdy metal frame with unique side tabs controls the tongue and avoids the major cause of post-impression ‘bounce-back’. The tray comes in left and right styles, with the tabs pre-shaped to deflect the tongue. The tray’s thinness and strength in the retro-molar area allows the patient to close easily and comfortably in centric occlusion (maximum intercuspation position). The impression material locks into the side tabs, avoiding the need for adhesive. The tabs can be bent to fit all mouths, including those of patients with a shallow palate, wide buccal plate or mandibular tori. Tristray eliminates the frustration and embarrassment caused by poorly fitting crowns due to distorted impressions.

For more information, phone Prestige Dental on 01274 721567 ... Or email: Steve@prestige-dental.co.uk

**Increasing re-call efficiency**

Long and frustrating conversations with patients, asking for clarification of contact details and previous dental history are now a thing of the past thanks to Software of Excellence’s new Computer Telephony Integration (CTI).

Software of Excellence’s new CTI module is an additional module to practice management system EXACT™ Version 10, and offers you the opportunity to dramatically improve practice efficiency by automatically recognising the identification of every incoming telephone call. CTI reduces the amount of unnecessary time spent on the telephone, saving on average 50 seconds per call.

Patients no longer have to explain who they are - your reception staff will know who is calling as soon as the call comes through. By giving more control to your receptionist, Software of Excellence’s new time-saving technology ensures your patients feel valued every time they call your practice.

Find out how Software of Excellence EXACT™ Version 10 and CTI can help develop your practice by calling 0845 545 5767 today.

**Don’t Get Left Behind!**

Make sure your finger is on the pulse by becoming a member of the British Academy of Cosmetic Dentistry (BACD).

There are numerous benefits and opportunities for members of the UK’s largest growing Cosmetic Dental Organisation.

For more information, phone Prestige Dental on 01274 721567 ... Or email: Steve@prestige-dental.co.uk

**Prestige**

The Importance of Tax Investigation Cost Protection

Professional Fee Protection understands that Tax Investigation is a very arduous process, with bills often running to several thousands of pounds. Authorised and regulated by the Financial Services Authority, Professional Fee Protection Limited can offer insurance that pays up to £75,000 towards the fees of an accountant or specialist in the event of an investigation.

PFP Limited can offer insurance that pays up to £75,000 towards the fees of an accountant or specialist in the event of a Tax investigation. 

For more information contact PFP on 0845 507 1177 or email info@pfp.co.uk, www.pfp-online.com

The team works with clients to find the best policy to suit their needs. Policies include TaxMaster Protection, with which Professional Fee Protection will pay all professional fees incurred in dealing with Full Enquiries and VAT Disputes that start and are notified to PFP in writing during the period of insurance. This can be extended to include Aspect Enquiries, in which on some issues arising from the tax return are investigated.

Professional Fee Protection also offers the HR Plus service for all of your Human Resources needs.

For more information contact PFP on 0845 507 1177 or email info@pfp.co.uk, www.pfp-online.com
Upgrade to the healthier side of whitening and stop Gingivitis before it starts

Beverly Hills Formula premium brand dental whitening products have unique combinations of anti bacterial agents, low abrasion and anti-stain polishes to protect and whiten teeth. They gently remove stains from teeth, without harsh abrasives. Test studies conducted by the BBC Watchdog programme revealed that Beverly Hills Formula Toothpaste removed over 90% of staining. According to another BBC research study suffer 40-50% of adults across the world from gum disease, making this the most common dental problem. In its bid to prevent gum disease by controlling the amount of plaque that builds up on your teeth, Beverly Hills Formula has formulated Gum Strengthening toothpaste. Regular brushing with their latest whitening toothpaste will help nourish and strengthen gums, whitening toothpaste will help to prevent cavities and caries. They gently remove stains from teeth, without harsh abrasives. Test studies conducted by the BBC Watchdog programme revealed that Beverly Hills Formula Toothpaste removed over 90% of staining. According to another BBC research study suffer 40-50% of adults across the world from gum disease, making this the most common dental problem. In its bid to prevent gum disease by controlling the amount of plaque that builds up on your teeth, Beverly Hills Formula has formulated Gum Strengthening toothpaste. Regular brushing with their latest whitening toothpaste will help nourish and strengthen gums, whitening toothpaste will help to prevent cavities and caries.

Rental before you buy...

If you’d like a Digital system but want to try before you buy – you can with Velopex. You can rent any of our Digital systems (complete with software, positioning devices and full instructions) for up to 5 Months – before you buy!

It’s simple: Payments by Standing Order are set up for 5 Months from the date on which you’ve signed the rental agreement and you can return the system at any time during the rental period. Once the rental period has ended, you have the option of buying the system outright for a significantly reduced price if you wish to continue using it.

Once you decide to buy, simply call Velopex and they will do the rest – you can purchase through any dealer. Once you’ve placed your order a Velopex Technician will arrive with your system and install it onto your existing computer.

Call Velopex Service to Order yours today: 020 8965 2915

Mark Chapman
Director Sales & Marketing
Tel 020 8965 2616
Fax 020 965 1270
Mobile: 07754 044877
E-mail: mark@velopex.com

Vizilite Plus™ Screening Test for Oral cancer

Vizilite Plus™ is a simple technology to assist in the early detection of oral abnormalities including premalignant lesions and oral cancer.

For more information on the outstanding benefits CariesScan PRO™ can offer you, call the dedicated team on 0845 4759875 or visit www.caries-can.com

BioHorizons announces new Occlusion for Implants course

On 26th June, BioHorizons will be running a course on Occlusion for Implants with Dr Christopher Turner at the Cotswoold Postgraduate Dental Teaching Centre in Cirencester. This course will be invaluable learning and experience for both dentists looking to get into implant dentistry and experienced implant users, focusing on the importance of creating a balanced occlusion for implant patients and how to avoid implant failures from occlusal causes.

This invaluable day course is essential learning for all GDP’s doing implants and provides 6 hours verifiable CPD. It is charged at just £560 + VAT.

Spaces on this course are very limited to ensure maximum benefit per delegate, so are sure to book up quickly, please contact BioHorizons NOW on 01514547 560 or info@biohorizons.com to secure your place.

CrystalAir air abrasion avoids unnecessary treatment.

The CrystalAir air abrasion unit is used for checking out suspicious stains in conjunction with the Diagnodent laser caries detector. A recent study by Dr Robin Horton and others has demonstrated a large reduction in false positives when compared to the normal method of diagnosis. This has helped in reducing the risk of carrying out unnecessary treatment.

Our dentist clients have reported that treatments with splints has increased well over 50% in the last year and that for many splint therapy has become a real practice builder, particularly in the current economic climate.

To help you learn more about this area of dentistry, S4S would like to offer readers £50 discount off the course ‘Introduction to Occlusal Splints in General Practice’ presented by Dr Helen Harrison BDS, MFGDP. She has so far presented over 400 GDPs on this subject.

The Daily grind is recession proof!

Bruxism is on the rise during the recession, medical experts reported recently. Bruxism is a multifactorial issue and many of us are unaware of the causes and the impact it can have on the dentistry practised on our patients.

S4S (UK) Limited are sponsoring a series of Occlusion & Occlusal Splints Seminars, presented by Dr Helen Harrison BDS, MFGDP. She has so far presented over 400 GDPs on this subject.